



Date: 4 June 2026

## Second MOSAIC customer signed ahead of full commercial release

### HIGHLIGHTS

- Wayfinder Cargo Solutions signed as Yojee's second commercial MOSAIC customer.
- MOSAIC now operating across the full freight matrix — air export, air import, ocean export and ocean import.
- Early adopter period commenced ahead of MOSAIC's full commercial release. The parties intend to transition into a commercial agreement to use the MOSAIC software from 1 September 2026.
- Further validates MOSAIC's interface with the Australian Customs Integrated Cargo System (ICS) across new message types.
- Second commercial MOSAIC signing this quarter — continued execution on Yojee's staged commercialisation plan.

**Yojee Limited (ASX: YOJ)** ("**Yojee**" or "**the Company**") has signed Wayfinder Cargo Solutions ("**Wayfinder**") as the second commercial customer on its MOSAIC freight forwarding platform, ahead of full commercial release.

With Wayfinder, MOSAIC is now operating across every direction and mode a freight forwarder works in: air export (validated in Beta), ocean import (Yojee's first commercial customer), and now air import and ocean export through Wayfinder.

This is the second commercial MOSAIC signing this quarter. The agreement is structured as an early adopter period running from 8 June 2026 to 31 August 2026, ahead of MOSAIC's full commercial release. The parties intend to transition into a fully loaded, revenue generating agreement to use the MOSAIC software from 1 September 2026.

### Execution of Commercialisation Strategy

Yojee has been consistent in delivering MOSAIC in accordance with its go-to-market plan: building the platform, engaging with industry participants, validating it in real-world environments, and bringing on early commercial customers in a measured way before opening the gates.



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That sequence has been hit, in order:

- **September 2025.** MOSAIC Beta launched (refer ASX announcement dated 26 September 2025).
- **February 2026.** Beta successfully completed without material defect (refer ASX announcement dated 23 February 2026).
- **April 2026.** First commercial customer onboarded, processing live sea import shipments (refer Q3 FY26 Activity Report dated 30 April 2026).
- **June 2026.** Wayfinder signed as second commercial customer — extending MOSAIC into air import and ocean export.

### Why Wayfinder matters

Wayfinder is the second commercial customer on MOSAIC ahead of the platform's full commercial release.

- **Coverage across the full freight matrix.** Wayfinder will operate on MOSAIC across both air and ocean, and both imports and exports. Combined with the export airfreight validated in Beta and the live ocean imports running with Yojee's first commercial customer, MOSAIC now has real-world operational evidence across every direction and mode a freight forwarder needs.
- **Broader Australian Customs testing.** Customs integration must be right. Each freight mode and direction triggers different message types within the Integrated Cargo System, and Wayfinder's deployment widens what has been tested to date.
- **Onboarding at a controlled scale.** Yojee has been deliberately measured in its onboarding pace. The priority in this phase is to keep refining onboarding, training and customer success ahead of broader commercial rollout. Every customer added in this phase strengthens the platform and improves the path for the next.

### About Wayfinder Cargo Solutions

Wayfinder Cargo Solutions is an Australian multi-modal freight forwarder headquartered in northern New South Wales. Backed by more than 20 years of operational experience across ocean, air, road and project logistics, Wayfinder services local and international supply chains across imports, exports and project cargo — including Full Container Load (FCL), Less-than-Container Load (LCL), breakbulk, air charter, road, and oversized and project cargo movements. Further information is available at [www.wayfindercargo.com](http://www.wayfindercargo.com).



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## CEO commentary

“Signing Wayfinder is another step in the plan we have set out. Build a platform that works. Prove it in real-world environments. Bring on early commercial customers in a controlled, deliberate way before we open the gates.

Wayfinder is smaller by design. What it does is push MOSAIC into the corners — both imports and exports, both air and ocean — and that is where the platform gets sharpened. Every new customer at this stage strengthens MOSAIC, tightens our onboarding, and gets us closer to a confident full commercial release.

We said we would build it. We said we would prove it. We said we would commercialise it in a measured way. That is what we are doing.”

## Agreement

The contract is a Mosaic SaaS Usage-Based Contract between Yojee and Wayfinder Cargo Solutions. The early adopter period runs from 8 June 2026 to 31 August 2026.

During the early adopter period, no fees are payable by Wayfinder while Yojee onboards, configures and integrates MOSAIC into Wayfinder’s operations. The duration of the early adopter period reflects Wayfinder’s role as an early customer ahead of full commercial release of MOSAIC; standard customer onboarding following commercial release is expected to be materially shorter. Either party may terminate the early adopter period for convenience on 30 days’ written notice. The parties intend to enter into a fully loaded, revenue generating agreement for ongoing use of MOSAIC, anticipated to commence on 1 September 2026.

At this stage, Yojee does not deem any fees under this contract to be material revenue. The agreement is strategically material delivering execution of MOSAIC’s commercialisation pathway — extending real-world operational validation across the full freight matrix ahead of the platform’s full commercial release.

This announcement is authorised for release by the Board of Yojee Limited.

**-ENDS-**

## For enquiries, please contact

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## About Yojee Limited (ASX: YOJ)

Yojee is a leading logistics technology company focused on simplifying freight operations through digital innovation. Our platform enables Logistics Providers to consolidate complex supply chain networks into a single, intuitive system. By centralising operations, optimising workflows, and providing real-time visibility, Yojee empowers businesses to move Air, Ocean, and Road freight efficiently and seamlessly. With our intelligent technology, logistics professionals can enhance performance, reduce inefficiencies, and drive growth in a rapidly evolving industry.

## About MOSAIC

The MOSAIC platform is a simple yet powerful global solution for freight forwarders, bringing teams and partners together on a single platform. Designed to overcome the fragmented nature of supply chain data exchanges between participants and eliminate 'trapped into use' feelings of enterprise class systems and costly integrations. MOSAIC enhances visibility, optimises freight operations, and ensures every stakeholder works cohesively in real-time.

## FORWARD LOOKING STATEMENT AND DISCLAIMER

Certain statements contained in this ASX release, including information as to the future financial or operating performance of the Company and its projects, are forward looking statements. Such forward looking statements:

- (a) are necessarily based upon a number of estimates and assumptions that, while considered reasonable by the Company, are inherently subject to significant technical, business, economic, competitive, political and social uncertainties and contingencies;
- (b) involve known and unknown risks and uncertainties that could cause actual events or results to differ materially from estimated or anticipated events or results reflected in such forward looking statements; and
- (c) may include, among other things, statements regarding estimates and assumptions in respect of prices, costs, results and capital expenditure, and are or may be based on assumptions and estimates related to future technical, economic, market, political, social and other conditions. The Company disclaims any intent or obligation to publicly update any forward looking statements, whether as a result of new information, future events or results or otherwise. The words "believe", "expect", "contracted", "anticipate", "indicate", "contemplate", "target", "plan", "intends", "continue", "budget", "estimate", "may", "will",



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“schedule”, “planned” and similar expressions identify forward looking statements. All forward looking statements contained in this ASX release are qualified by the foregoing cautionary statements. Recipients are cautioned that forward looking statements are not guarantees of future performance and accordingly recipients are cautioned not to put undue reliance on forward looking statements due to the inherent uncertainty therein.

### **Appendix — Industry Acronyms**

The following industry acronyms are used in this announcement:

- FCL: Full Container Load
- ICS: Integrated Cargo System (Australian Customs)
- LCL: Less-than-Container Load
- SaaS: software-as-a-service



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